

# Your Total Facility Partner

300+

Satisfied Service Buyers

20+

Types of Quality Facility Services Provided 3,000+

**Dedicated employees** 

4+

Notable Companies acquired

















# Facilities Management Outsourcing –



# Technology & Systems

Access to technology & systems that otherwise would require substantial capital investment



## Core Business Focus

Provides clients additional time and resources to focus on core business strategy and planning



## Cost Efficiency

Economies of scale and competition in industry to drive cost efficiency



# Resources, Talent & Expertise

Better understanding of business and providing the right resources, talent & expertise



## Innovation

Encourages innovation through leveraging on industry best practices and subject matter expertise



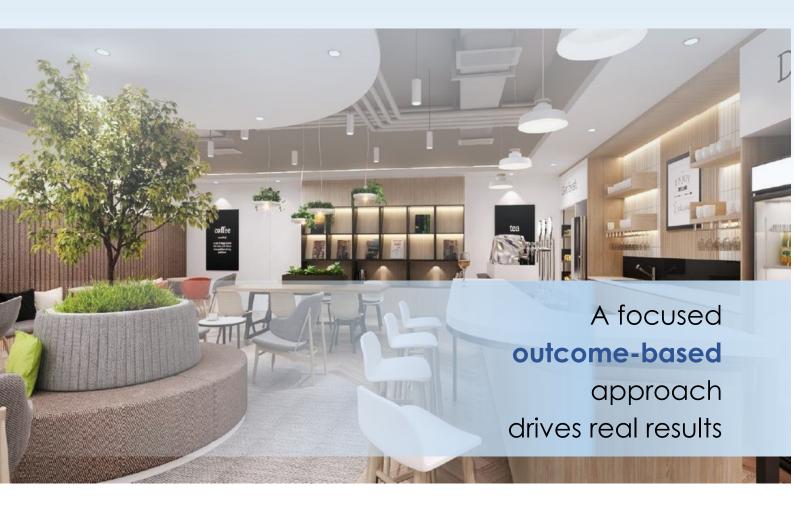
## Risk Sharing

Outsource provider carries share of risk through delivering Facilities Management Services



# Our Approach to IFM

The business ecosystem is evolving. Primech A&P is the partner of choice for every business. Primech A&P Integrated Facility Management brings all our service families together into one-coherent eco-system to deliver great facilities and experiences to all our clients.



# Workplace

Safe, engaging, compliant, operational and sustainable space for your employees

# Workers

Occupancy and
experience
based services designed
to meet evolving needs of
the workforce

## Work

Community based
enterprise
programs including
environmental, social,
governance, and
resiliency outcomes



# Workplace



#### costs but create value from your space.

# Facility Management (FM) Services

Our focus is on delivering seamless, hospitality like services that ensure functionality, comfort, safety and efficiency of the workplace and provide the foundation for enhanced worker experience and organizational sustainability goals.

We integrate people, place, process and technology across services to not only manage

#### Enable work

FM services that are essential to provide a seamless, functional and safe workplace - health and safety, emergency preparedness and business continuity planning, quality and compliance, workflow management, operations, site inspections, supply chain management.

#### **Soft Services**

Cost optimized, dynamic delivery of core building services, including janitorial services, landscaping, waste management and recycling, security, pest control, mail services, and more.

#### Strategic Asset Management Planning

Strategic approach to asset management driven by ISO certification standards and an integrated approach to health & safety, resiliency, and sustainability.

#### Hard Services (Precision Maintenance)

Maintenance program based on equipment performance monitoring - uses a streamlined, scalable and customizable reliability-centered maintenance and risk-based maintenance approach to provide the right maintenance on the right equipment at the right time.

#### Capital Asset Renewal

Increase resiliency with our standardized, streamlined approach to asset renewal. We provide trustworthy data to reduce your backlog of deferred maintenance, prioritize capital investments and maximize the ROI of your capital funding.

#### Capital Planning

Unbiased data to confidently prioritize strategic investments across your real estate portfolio.



## Workers



# Experience & Wellbeing Services

Focusing on the experience and wellbeing of your employees pays dividends now more than ever – creating a positive, safe and engaging environment that encourages collaboration and a sense of purpose is more impactful than ever.

Experience and Wellbeing Services are not a one-size-fits-all model. Your organization is unique, and our work must begin with a deep understanding of your goals and overall vision for your services and amenities. Our curated amenity programming positively enhances the workplace - driving performance, engagement and wellbeing by making the day run more smoothly and providing convenient, choice and variety for your employees.

By delivering these needs to the workforce, outcomes such as employee engagement, health and wellbeing, talent retention and attraction, and customer satisfaction are realized.

#### Meeting & Guest Services

Client centric approach to meeting services, where guests feel welcome and comfortable, and employees are productive and cared for.

#### Food and Beverage Services

Provide your employees with a quality and valued food service program to make them feel engaged and cared for.

#### **Experience Ambassadors**

From preparing for a safe re-entry, connecting work from home employees to office services, or facilitating workplace wellbeing programs Ambassadors focus on what matters most to you.

#### **Experience Clean**

Create clean and safe spaces with our unique cost optimized, dynamic cleaning for employee wellbeing and a more sustainable enterprise.

#### Experience / Anywhere

A holistic engagement offering to seamlessly connect the employee experience, regardless of where work is taking place. We provide technology and support to create a collaborative, engaging environment that drives wellbeing and productivity.

#### Dynamic Occupancy Management

Introduces new ways to allocate space for a dynamic workforce that create a frictionless employee experience in the workplace.



### Work



# Sustainability Services

As organizations make bigger and bolder sustainability commitments, corporate real estate (CRE) leaders are under pressure to improve sustainability performance across their real estate operations. And making progress on sustainability starts with understanding how you're performing today – and measuring and managing performance over time.

Securing a sustainable future is everyone's responsibility. In line with Singapore Green Plan 2030, the Primech Holdings Green Plan will see us dedicating more of our resources to adopting ecofriendly practices, and innovating green products. Now we can transform facility solutions and preserve our environment – all at the same time.

#### Sustainability Program Management

Design, launch, manage and optimize coordinated, portfolio-wide sustainability programs. We'll help you configure a program that's powered by our technologies, delivered by sustainability specialists, and supported by our suite of specialized end-to-end sustainability services.

#### Strategy

Design a sustainability strategy that aligns your ambitions to actions. Our strategy consultants will help you set a baseline, benchmark against your peers, redefine your ambitions, and design a strategic action plan with clear success measures.

#### Reporting

Our team of experts will help you simplify and streamline your approach to reporting your environmental, social and governance mandate performance, and ensure you are best positioned to align with the latest government frameworks.

#### **Audits**

Identify high-ROI opportunities to reduce utility consumption (and costs) through operational improvements & capital projects.

#### Ratings & Certifications

Showcase your commitment to sustainability through green building ratings & certifications.

#### Renewable Energy

Accelerate your transition to net zero, whether you aspire to generate renewable energy onsite or procure it on the open market.

#### **Engineering Design**

Regenerate existing assets and optimize new construction, from initial feasibility studies all the way through commissioning.



## How are we different?

## Sustainable

We embed sustainability into everything we do and partner with our clients to create and implement solutions to achieve their sustainability goals by deploying industry-leading strategies and tools, and by pioneering new ways of using technology.

## **Human Centric**

People are at the center of everything we do. We enable productive collaboration, meaningful social engagement, and sense of community and belonging. We support facets of human health and enable sense of balance and commitment to overall wellbeing through work.

# Technology Enabled

Industry leading technology capabilities, integration and advisory services. We digitize end to end processes, capture and govern data every step of the way and enable actionable insights to drive the most value from your space.

## Our Key Technologies







#### IoT-Based Digital FM Platform

Our IoT-based digital FM platform integrates with IoT devices such as air quality monitors to merge the physical and digital worlds into deployable, end-user ready IoT Applications that deliver insights and solve problems for our FM needs.

### Workforce and Task Management System

Workflow automation to reduce communication errors and track task status. Incorporates an advanced dashboard that provides detailed data and analysis from feedback systems and IoT sensors. We conduct audits and keep track of KPIs with digital analytics to see the trend of our performance.

#### Digital Innovation Lab

In our digital innovation lab, we do research and development of our own cleaning robots, as well as according to customized requirements.



# Interested in learning more about how we deliver holistic integrated facilities management?

## Sophia Shao

Senior executive, Business Development sophia shao@primech.com.sg

### **Amanda Soh**

Executive, Business Development <a href="mailto:amanda.soh@primech.com.sg">amanda.soh@primech.com.sg</a>

